



CASwell

2022 Investor Conference

Nov. 17, 2022

Safe Harbor Statement

Our discussion may include predictions, estimates or other information that might be considered forward-looking.

While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially.

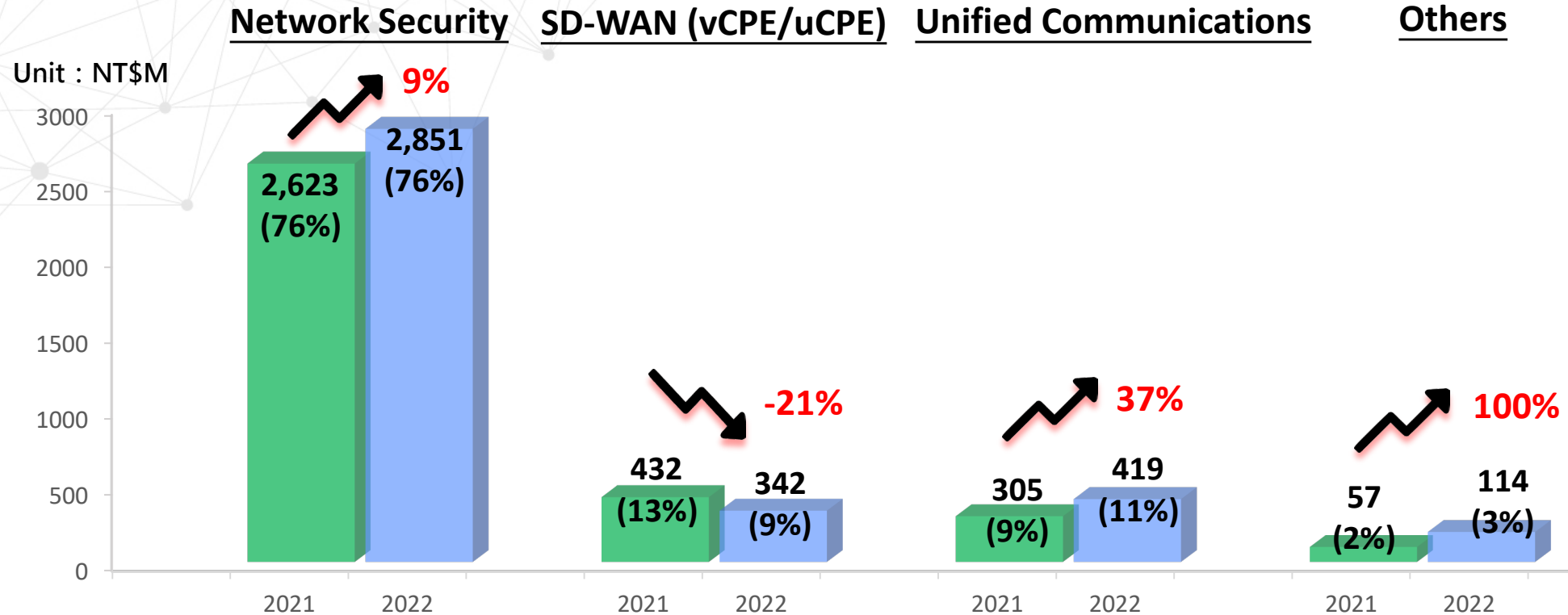
Undue reliance should not be placed on any forward-looking statements, which reflect our opinions only as of the date of this presentation. We undertake no obligation to update them.

YT3Q 2022 Financial Results



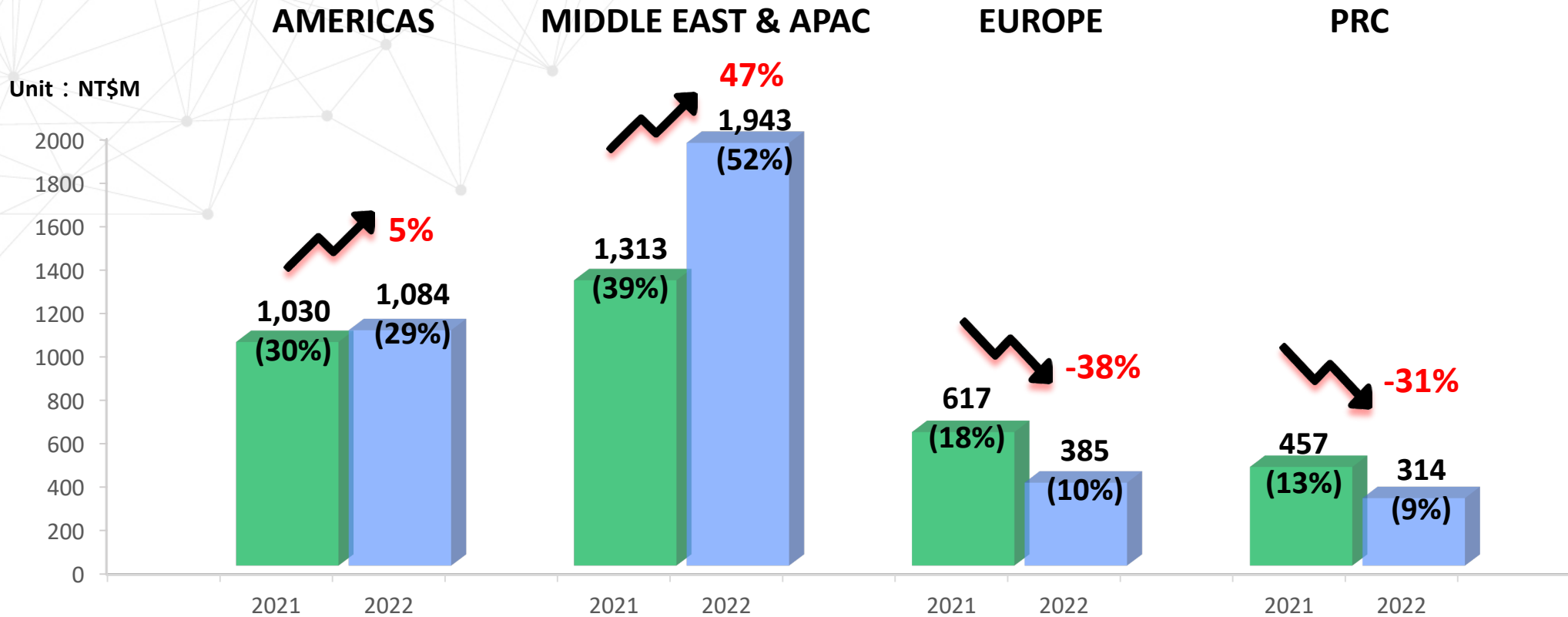
NT\$ Million	2021	2022	YoY
	YT3Q	YT3Q	
Sales Revenues	3,417	3,726	9.0%
Gross Profits	674	845	25.4%
Gross Margin %	19.7%	22.7%	3.0ppt
Operating Expenses	457	457	0.0%
Operating Profits	217	388	78.8%
Operating Margin %	6.4%	10.4%	4.0ppt
Interest Income(Expense)	-2	-3	
FX Gain(Loss)	-9	64	
Other Non-operating Income(Expense)	24	16	
Net Income	168	354	110.7%
Net Income (Deducted Minority Interest)	161	337	109.3%
EPS (NT\$)	2.2	4.6	109.1%

YT3Q 2022 Sales Revenue by Product



Product	Network Security		SD-WAN (vCPE/uCPE)	Unified Communications	Others	Total	YOY
	IT	OT					
2021Q1-Q3	2,535 (73%)	88 (3%)	432 (13%)	305 (9%)	57 (2%)	3,417	-
2022Q1-Q3	2,631 (71%)	220 (6%)	342 (9%)	419 (11%)	114 (3%)	3,726	9%

YT3Q 2022 Sales Revenue by Region



Region	AMERICAS	MIDDLE EAST & APAC	EUROPE	PRC	Total	YOY
2021Q1-Q3	1,030 (30%)	1,313 (39%)	617 (18%)	457 (13%)	3,417	-
2022Q1-Q3	1,084 (29%)	1,943 (52%)	385 (10%)	314 (9 %)	3,726	9%



Q & A



Thank You!