

## CASwell

# 2021 Investor Conference

Dec. 3, 2021



https://www.cas-well.com

#### Safe Harbor Statement



Our discussion may include predictions, estimates or other information that might be considered forward-looking.

While these forward-looking statements represent our current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially.

Undue reliance should not be placed on any forward-looking statements, which reflect our opinions only as of the date of this presentation. We undertake no obligation to update them.

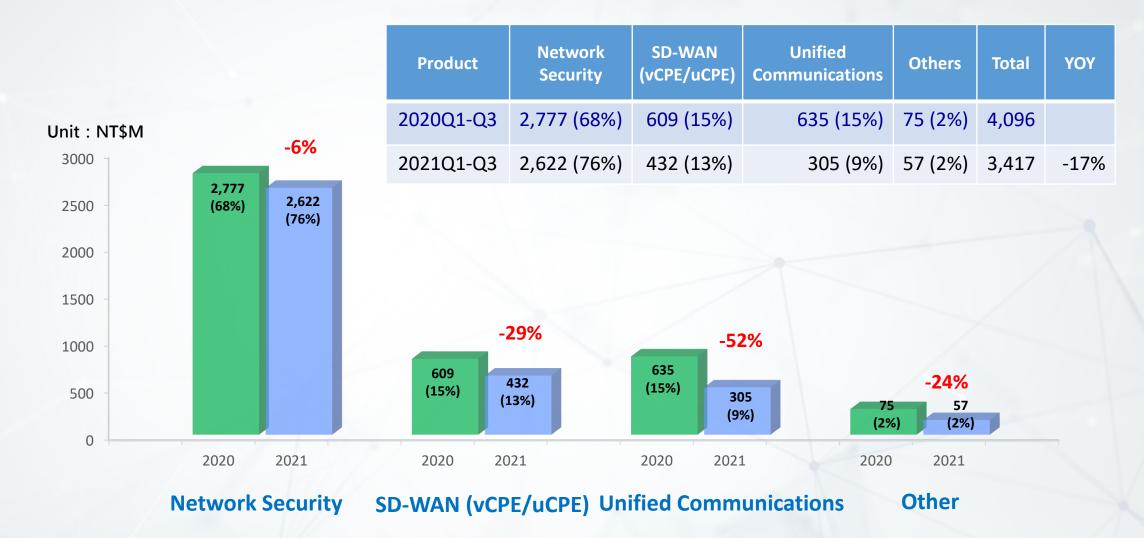
## **2021 Nine Months Financial Results**



NT\$ M	2020 Nine Months	2021 Nine Months	YoY	
Revenues	4,096	3,417	-16.6%	
Gross Profit	864	674	-22.0%	
Gross Margin %	21.1%	19.7%	-1.4ppt	
Operating Expense	441	457	3.6%	
Operating Income	423	217	-48.7%	
Operating Margin %	10.3%	6.4%	-3.9ppt	
Interest Income(Expense)	(6)	(2)		
FX Gain(Loss)	(3)	(9)		
Other Non-operating Income(Expense)	18	24		
Net Income	330	168	-49.1%	
Net Income (Deducted Minority Interest)	293	161	-45.1%	
EPS (NT\$)	4.22	2.2	-47.9%	

### **2021 Nine Months Revenue by Product**





#### 2021 Nine Months Revenue by Region



Region	AMERICAS	MIDDLE EAST & APAC	EUROPE	PRC	Total	YOY
2020Q1-Q3	1,599 (39%)	1,296 (32%)	913 (22%)	288 (7%)	4,096	
2021Q1-Q3	1,030 (30%)	1,313 (39%)	617 (18%)	457 (13%)	3,417	-17%

